

# REAL ESTATE MANAGEMENT

## GE COURSES

- Understanding the Self
- Readings in Philippine History
- The Contemporary World
- Mathematics in the Modern World
- Purposive Communication
- Art Appreciation
- Science, Technology, and Society
- Ethics
- Life and Works of Rizal
- Komunikasyon sa Akademikong Filipino
- Pagbasa't Pagsulat Tungo sa Pananaliksik
- World Literature with Philippine Literature

## BUSINESS CORE COURSES

- Basic Accounting
- Principles of Management
- Principles of Marketing
- Human Behavior in Organization
- Computer and IT Applications in Business
- Basic Finance (Money, Credit and Banking)
- Business Communication

## MANAGEMENT EDUCATION COURSES

- Basic Accounting 2
- Human Resource Management
- Business Law (Obligation and Contracts with Real Property Laws)
- Taxation (Income Taxation)
- Basic Microeconomics
- Operations Management
- Corporate Social Responsibility
- Strategic Management

## INSTITUTIONAL COURSES

- Foreign Language 1
- Foreign Language 2
- Foreign Language 3
- Foreign Language 4
- Research Methodologies
- Feasibility Study
- Comprehensive Examination
- Competency Assessment for Real Estate Management
- Orientation to WIS Guiding Principles
- Professional Career Orientation and Management

## PROFESSIONAL COURSES

- Fundamentals of Real Estate Management
- Real Estate Marketing and Brokerage
- Real Estate Consulting
- Legal Aspects of Real Estate
- Real Estate Planning and Development
- Real Estate Appraisal and Property Management
- Real Estate Consulting and Investment Analysis
- Principles of Ecology
- Appraisal and Assessment in the Government Sector
- Property Management System
- Real Estate Finance
- Ethical Standards for Real Estate Practice
- Real Estate Economics

## REM ELECTIVES

- Human and Physical Geography
- Real Estate Brokerage
- Housing and Subdivision Development
- Consulting for Specific Engagements
- Condominium Concept and other Specialized Development

## PHYSICAL EDUCATION AND NSTP

- PE 1 Physical Fitness
- PE 2 Rhythmic Activities
- PE 3 Recreational Games
- PE 4 Team Sports
- ROTC

- Offer or render professional advice and judgment on: (i) the acquisition, enhancement, preservation, utilization or disposition of lands or improvements thereon; and (ii) the conception, planning, management and development of real estate projects.
- Perform or render, or offer to perform services in estimating and arriving at an opinion of or acts as an expert on real estate values, such services of which shall be finally rendered by the preparation of the report in acceptable written form.
- Perform local government appraisal and assessment of real properties, including plants, equipment, and machineries, essentially for taxation purposes and other public service purposes.
- Act as an agent of a party in a real estate transaction to offer, advertise, solicit, list, promote, mediate, negotiate or effect the meeting of the minds on the sale, purchase, exchange, mortgage, lease or joint venture, or other similar transactions on real estate or any interest therein.
- Perform service for, and in behalf of a real estate broker who is registered and licensed for or in expectation of a share in the commission, professional fee, compensation or other valuable consideration.
- Convey ideas clearly both oral and written in English or Filipino.
- Prepare, analyze, and evaluate reports, proposals and concept papers.
- Demonstrate the values of fairness, transparency, accountability, hard work, honesty, patience, diligence, innovativeness and risk taking.
- Apply the principles of the different forms of communication.
- Develop the ability to access, retrieve and disseminate information using Information Technology,
- Perform quality real estate service work.
- Understand and apply the concepts and principles of good interpersonal relations.
- Develop a wholesome personality aligned to his/her profession.
- Participate actively in business associations and comply with their policies and regulations.
- Demonstrate leadership qualities, civic-mindedness and responsible citizenship
- Conduct environmental scanning of the real estate industry and practices.